Bid Writing Framework Pathway



Make ourselves fully conversant with the Pre-Qualification Questions and make sure that you have everything in place so you do not fall at the first hurdle Create a diarised work plan for the completion of the bid so you can make sure that your tender is delivered in time with little or no pressure on your staff Make ourselves familiar with the core questions that need identifying within the bid submission before we meet with you to discuss the bid in detail Prepare detailed questionnaires for you to ensure successful completion of the individual parts of your submission Hold face-to-face or telephone meetings with you and your staff so that we can carry out a thorough information gathering exercise Create draft submissions for discussion with you and continue until both you and we are happy that we have completed the submission questions to the highest possible standards

Version 1 January 2020

Agree final submissions